**JETRO Online Business Meetings**

**“Hydrogen and Fuel Cell/Storage Battery Technology　Online Matching Program 2021”**

**Application deadline: November 30 2021**

Please carefully complete this form and provide as much information/detail as possible. The information collected in this form will be used only for activities associated with the JETRO “Hydrogen and Fuel Cell/Storage Battery Technology Online Matching Program 2021” Online Business Meetings, such as determining your eligibility, creating promotional materials (brochures, website, etc.) and registering with the online matching system. Please note that your information in the General Business and Procurement Sections (2 and 3) will be very important to judge your eligibility.

**1. Contact Information**  *Please print in block letters*

|  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **(1) Company** | |  | | | | | | | | | |
| **(2 ) Address** | |  | | | | | | | City |  | |
| **State/Province** | |  | | | Country | |  | | Post/Zip code | |  |
| **(3) Telephone** | | (+ ) | | | | | | | | | |
| **(4) Website** | |  | | | | | | | | | |
| **(5) Primary contact** | | | Mr.  Ms. |  | | | | | | | |
| **(6) Title** |  | | | | | **(7) Dept.** | |  | | | |
| **(8) Email** |  | | | | | | | | | | |
| **(9) Is THIS the person to participate on the Online Business Meeting?** | | | | | | | Yes No | | | | |
| **If “No”, please provide information on the person(s) who WILL participate\*:** | | | | | | | | | | | |
| (10) Expected participant | | | Mr.  Ms. |  | | | | | | | |
| (11) Title |  | | | | | (12) Dept. | |  | | | |
| (13) Email | @ | | | | | | | | | | |

*\*Please include names and information of additional attendees, if any, on a separate sheet.*

**2. General Business Information** *Please print in block letters*

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **(1) No. of Employees** |  | | **(2) Established** | |  | **(3) Annual Sales** | |  |
| **(4) No. of**  **Domestic Network** | |  | | **(5) No. of**  **Overseas Network** | | |  | |
| **(6) Are you a** | | System Integrator | | Distributor | | | Components Manufacturer | |
| **(7) Company description** | | | | | | | | |
|  | | | | | | | | |
| (8) Your products/services/technologies and distribution/sales network in your country  *Please describe in detail your products/services/technologies, placing an emphasis on their relative strength, differentiation and competitive advantages, compared to other firms; please also specify your target markets/segments, etc.* | | | | | | | | |
|  | | | | | | | | |
| (9) Your major clients | | | | | | | | |
|  | | | | | | | | |
| **(10) Have you ever purchased or distributed a Japanese product?** | | | | | | | | |
| Yes 　　No | | | | | | | | |
| **(11) Have you imported a product from overseas, other than Japan?** | | | | | | | | |
| Yes 　　No | | | | | | | | |

**3. About Your Procurement** *Please print in block lettesr*

|  |
| --- |
| **(1) Which type of business are you looking for with Japanese companies?** |
| Joint R&D for hydrogen stations / stationary fuel cells / storage batteries  To purchase components for hydrogen stations / stationary fuel cells / storage batteries  To handle their components as a distributor  Other (Please specify 　　　　　　　) |
| **(2) Which industrial sectors are you seeking?** (Please check all that apply.) |
| Hydrogen station related industry  Fuel cell related industry  Storage battery related industry  Other (Please specify ) |
| **(3) Which components are you seeking?** (Please check all that apply.) |
| **Fuel Cell System/Product**  Fuel Cell System  Fuel Cell  Separator  Converter  Inverter  Compressor  Motors  Pump  Heat Exchanger  Other components (Please specify )  **Hydrogen Production/Storage/Supply Technology**  Hydrogen Generator  Gas storage system  Power supply system  Pre-cooling System  Hydrogen separation reactor  Flowmeter  Hydrogen Cylinder  Receptacle  Hydrogen Vessel  Fuel Dispensers  Pressure Transmitter  Gas/Flame Detector  Others (Please specify )  **Device/Material**  Valve  Tube  Regulator  Sensor  Membrane  Bipolar Plate  Catalyst  Receptacle  Hydrogen storage alloy  Ceramic products  Silicon products  Rubber Products  Graphite Products  Metal Products  Others(Please specify　　　　　　　　　　　　　　　　　　　　　　　　　　 )  **Evaluation/Testing/Analysis**  Evaluation system  Measurement devices for voltage  Testing supply  Analyzer  Simulation Software  Others(Please specify　　　　　　　　　　　　　　　　　　　　　　　　　　 )  **Manufacturing Technology**  Molding  Welding  Surface processing  Others (Please specify　　　　　　　 )  **Storage Battery Product/Components**  (Please specify　　　　　　　 ) |
| **(4) Please tell us the Japanese suppliers you would like to have business meetings with at this event from the List** (Japanese suppliers outside the List are OK, if any)**.** |
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