**JETRO Online Business Meetings**

**“Hydrogen and Fuel Cell/Storage Battery Technology　Online Matching Program 2021”**

**Application deadline: November 30 2021**

Please carefully complete this form and provide as much information/detail as possible. The information collected in this form will be used only for activities associated with the JETRO “Hydrogen and Fuel Cell/Storage Battery Technology Online Matching Program 2021” Online Business Meetings, such as determining your eligibility, creating promotional materials (brochures, website, etc.) and registering with the online matching system. Please note that your information in the General Business and Procurement Sections (2 and 3) will be very important to judge your eligibility.

**1. Contact Information**  *Please print in block letters*

|  |  |
| --- | --- |
| **(1) Company** |  |
| **(2 ) Address** |  | City |  |
| **State/Province** |  | Country |  | Post/Zip code |  |
| **(3) Telephone** | (+ ) |
| **(4) Website** |  |
| **(5) Primary contact** | [ ]  Mr.[ ]  Ms. |  |
| **(6) Title** |  | **(7) Dept.** |  |
| **(8) Email** |  |
| **(9) Is THIS the person to participate on the Online Business Meeting?** | [ ] Yes [ ] No |
| **If “No”, please provide information on the person(s) who WILL participate\*:** |
| (10) Expected participant | [ ]  Mr.[ ]  Ms. |  |
| (11) Title |  | (12) Dept. |  |
| (13) Email | @ |

*\*Please include names and information of additional attendees, if any, on a separate sheet.*

**2. General Business Information** *Please print in block letters*

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **(1) No. of Employees** |  | **(2) Established** |  | **(3) Annual Sales** |  |
| **(4) No. of****Domestic Network** |  | **(5) No. of** **Overseas Network** |  |
| **(6) Are you a** | [ ]  System Integrator | [ ]  Distributor | [ ]  Components Manufacturer |
| **(7) Company description** |
|  |
| (8) Your products/services/technologies and distribution/sales network in your country*Please describe in detail your products/services/technologies, placing an emphasis on their relative strength, differentiation and competitive advantages, compared to other firms; please also specify your target markets/segments, etc.* |
|  |
| (9) Your major clients |
| 　 |
| **(10) Have you ever purchased or distributed a Japanese product?**  |
| [ ] Yes 　　[ ] No　 |
| **(11) Have you imported a product from overseas, other than Japan?**  |
| [ ] Yes 　　[ ] No　 |

**3. About Your Procurement** *Please print in block lettesr*

|  |
| --- |
| **(1) Which type of business are you looking for with Japanese companies?** |
| [ ]  Joint R&D for hydrogen stations / stationary fuel cells / storage batteries[ ]  To purchase components for hydrogen stations / stationary fuel cells / storage batteries[ ]  To handle their components as a distributor[ ]  Other (Please specify 　　　　　　　) |
| **(2) Which industrial sectors are you seeking?** (Please check all that apply.) |
| [ ]  Hydrogen station related industry [ ]  Fuel cell related industry [ ]  Storage battery related industry[ ]  Other (Please specify ) |
| **(3) Which components are you seeking?** (Please check all that apply.) |
| **Fuel Cell System/Product**[ ]  Fuel Cell System [ ]  Fuel Cell [ ]  Separator [ ]  Converter [ ]  Inverter [ ]  Compressor[ ]  Motors [ ]  Pump [ ]  Heat Exchanger [ ]  Other components (Please specify )**Hydrogen Production/Storage/Supply Technology**[ ]  Hydrogen Generator [ ]  Gas storage system [ ]  Power supply system [ ]  Pre-cooling System [ ]  Hydrogen separation reactor [ ]  Flowmeter [ ]  Hydrogen Cylinder [ ]  Receptacle[ ]  Hydrogen Vessel [ ]  Fuel Dispensers [ ]  Pressure Transmitter [ ]  Gas/Flame Detector[ ]  Others (Please specify )**Device/Material**[ ]  Valve [ ]  Tube [ ]  Regulator [ ]  Sensor [ ]  Membrane [ ]  Bipolar Plate [ ]  Catalyst [ ]  Receptacle [ ]  Hydrogen storage alloy [ ]  Ceramic products [ ]  Silicon products [ ]  Rubber Products [ ]  Graphite Products [ ]  Metal Products[ ] Others(Please specify　　　　　　　　　　　　　　　　　　　　　　　　　　 )**Evaluation/Testing/Analysis**[ ]  Evaluation system [ ]  Measurement devices for voltage [ ]  Testing supply [ ]  Analyzer [ ]  Simulation Software [ ]  Others(Please specify　　　　　　　　　　　　　　　　　　　　　　　　　　 )**Manufacturing Technology**[ ]  Molding [ ]  Welding [ ]  Surface processing[ ]  Others (Please specify　　　　　　　 )**Storage Battery Product/Components**[ ]  (Please specify　　　　　　　 ) |
| **(4) Please tell us the Japanese suppliers you would like to have business meetings with at this event from the List** (Japanese suppliers outside the List are OK, if any)**.** |
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